



**AUGUST 4, 2026
NEWSLETTER**

Explore updates, events, and member resources below.

- SentiLock Lockbox Exchange
- CRMLS Training **(FREE!)**
- Immersive AI Experience **(FREE!)**
- VCCAR Roadshow
- August Month of Giving
- Legislative Lens Podcast; S2 E1
- State of the Association
- Realtor Day at the Government Center Recap
- RAW Group
- Pre-Tour Meetings

3,955

LOCKBOXES EXCHANGED



The SentiLock exchange period has officially concluded.

During the transition, our team successfully exchanged 3,955 lockboxes. Thank you for your patience, flexibility, and participation throughout the process.

As everyone continues to get familiar with the SentiLock system, we're here to help. If you have any questions or need assistance, please contact the VCCAR office at (805) 981-2100.

FREE CRMLS TRAINING

BI-WEEKLY • IN-PERSON & VIRTUAL

WITH
AMANDA
ADAMS



Whether you're looking to sharpen your MLS skills or learn about the latest tools and features, we invite you to join our **FREE** CRMLS training classes with Amanda Adams.

Upcoming classes include:

- Flex: Client Collaboration; Marketing Solutions - **August 10th**
- RealReports: Property Reports that Stand Out - **August 31st**

Register for FREE Training

IMMERSIVE AI EXPERIENCE

AUGUST 20 • VCCAR OFFICE • 12:00 TO 2:00PM

MARK RADER

SAM
BRENNER

TRISTAN
AHUMADA

AI is changing the way REALTORS® do business, and now's your chance to stay ahead.

Join us for the **FREE** Immersive AI Experience and discover practical ways to use AI to save time, enhance your marketing, streamline your workflow, and better serve your clients.

Register for FREE



VCCAR

ROADSHOW



WE'RE COMING TO YOU!

This August and September, VCCAR is hitting the road—and we'd love to visit your office. We'll stop by your office for a 10-15 minute presentation from our CEO. What to expect:

- Association Updates
- Member Benefits
- SentiLock Demo
- Lockbox Giveaway

Space is limited, so we encourage you to reserve your preferred date soon. If you have any questions before scheduling, simply reply to this email or contact the VCCAR office at (805) 918-2100.

[Schedule My Visit](#)

MONTH OF GIVING

AUGUST 2026



**PARTNERING WITH
VENTURA COUNTY FAMILY JUSTICE CENTER**

Join our August 2026 Month of Giving campaign. Your support will help make a meaningful impact in our local community, and every contribution makes a difference. Donate today and help us give back throughout Ventura County.

[Donate Today](#)

FROM GENERAL PLAN TO NEIGHBORHOOD CHARACTER: **HOW CAMARILLO GROWS**

FEATURING BRADLEY CALVERT
AICP DIRECTOR OF COMMUNITY
DEVELOPMENT



LEGISLATIVE LENS  **PODCAST**

Season 2 of VCCAR's Legislative Lens podcast is officially underway!

In this episode, Rob Leatherwood sits down with Bradley Calvert, to discuss the city's future, including housing, infrastructure, the General Plan update, and balancing growth

with community character.

Tune in for valuable insights into the issues shaping real estate across Ventura County.

[Listen to the Episode](#)

STATE OF THE ASSOCIATION

UPDATES • FINANCES • HOUSING MARKET • ADVOCACY

[WATCH](#) 

Catch our latest State of the Association video for an update on membership, advocacy efforts, financial strength, and what's ahead. Hear from VCCAR President, Jeri Becker, as she reflects on milestones and shares the vision for the future of your Association.

[Watch the Update](#)



REALTOR® DAY AT THE GOVERNMENT CENTER RECAP

More than 40 VCCAR members joined us for our inaugural REALTOR® Day at the Government Center, where they heard directly from six Ventura County departments about the programs, services, and initiatives shaping our communities.

Thank you to everyone who attended and helped make this educational event a success. We look forward to bringing you more opportunities to connect with local government and stay informed.

REALTOR®/AFFILIATE WELLNESS GROUP

AUGUST 25 • VCCAR OFFICE • 12:00 TO 1:30PM

Prioritize your well-being with our R.A.W. Group. This gathering provides a welcoming space to connect with fellow members to explore strategies for maintaining a healthy work-life balance. Join us for meaningful conversations focused on mental health.

[Learn More](#)

PRE-TOUR MEETINGS

Pre-Tour meetings are open to all members of VCCAR and held in advance of the physical home tours.

NOTE: All listings must be entered into the MLS no later than 7:45 AM PST on the day of the Pre-Tour meeting(s). *Listings entered after that time will not be included.*

Do you have a home to showcase at the Pre-Tour meeting?

Create a "[Tour of Homes](#)" listing and add it to the MLS. Print a [Pre-Tour sheet](#) from the MLS.

VIDEO: How to [search broker open house properties](#), save your searches, and add them to favorites for easy access online and in the FlexPro mobile app.

OXNARD

August 5 & 12
9:00am

VCCAR Oxnard Office
2350 Wankel Way
Oxnard, CA 93030

HERITAGE VALLEY

August 5
9:00am

Red Engine Brewing
803 W. Ventura St. Fillmore, CA 93015

VENTURA

August 6 & 13
9:00am

Sandwich Factory
4531 Market St
Ventura, CA 93003

CAMARILLO

August 7 & 14
9:00am

Slate Bistro
4850 Santa Rosa Road
Camarillo, CA 93012

Realtor Resources

REcore Workspace Update // [CRMLS](#)

CRMLS Broker Report // [CRMLS](#)

June 2026 Home Sales and Price Report // [CAR](#)

Office Exclusive Listings/Pre-Marketing Resources // [NAR](#)

CRMLS Limited Exposure Form // [CRMLS](#)

C.A.R. Forms Release // [CAR](#)

Stay Connected with Us!



[click here](#)

vccar@vcrealtors.com