

# MEMBER MEET-UP

*and* **SPEED NETWORKING!**

**FREE!**

**Wednesday  
March 27**

**4:00 P.M. – 6:00 P.M.**

**FREE HORS D'OEUVRES**

SCAN ME



**free!**

**REVERSE MORTGAGE LUNCH AND LEARN**

**MAY 7 | 10:30 AM - 12 PM**

## HIDDEN LISTINGS

SCAN ME



**HAVE YOU LOOKED IN REVERSE?**



**01**

According to the National Association of REALTORS®, 59% of the homes sold last year were from homeowners 57+ years old.



**02**

There are currently over 94,000 active homes with reverse mortgages in CA.

Learn how to find these clients before someone else does!



**03**

Where traditional loans fail, a reverse mortgage can increase your clients purchasing power AND give them the option to skip monthly mortgage payments.

x2

FREE

**VCCAR IS CLEARING  
SPACE, AND WE  
HAVE SEVEN DESKS  
AVAILABLE!**

*available*  
**NOW!**

JUST DISASSEMBLE WITH YOUR TOOLS AND MOVE THEM TO YOUR SPACE.  
ACT FAST - CONTACT ROSA SALAZAR TO COORDINATE YOUR DESK UPGRADE TODAY!

**CONTACT ROSA SALAZAR:**  
805-981-2100 X109



# TOWN HALL

PROPERTY MANAGEMENT  
MEETS REAL ESTATE  
ADVOCACY



**PROTECT YOUR ASSETS  
FROM FINES & FEES**

**FREE TO ATTEND!**

**March 20th**

**3:00 p.m. to 4:30 p.m**

**VCCAR Jim Keith Education Center**



*Dawn Durazo*



*Janet Sprissler*

Join us for an enlightening Property Management Meets Real Estate Advocacy Town Hall on March 20th, from 3:00 p.m. to 4:30 p.m. This event, featuring speakers Dawn Durazo and Janet Sprissler, aims to address pressing issues and foster advocacy within the property management sphere.