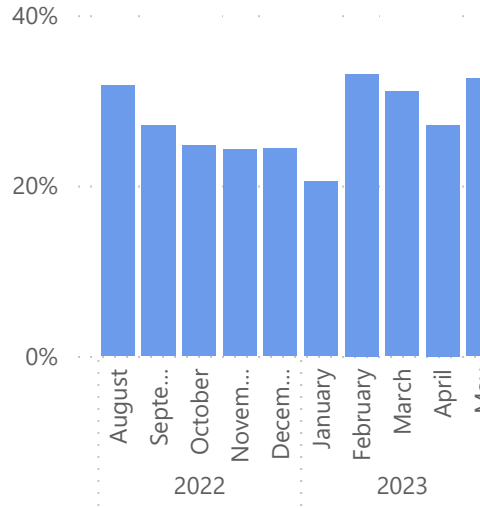


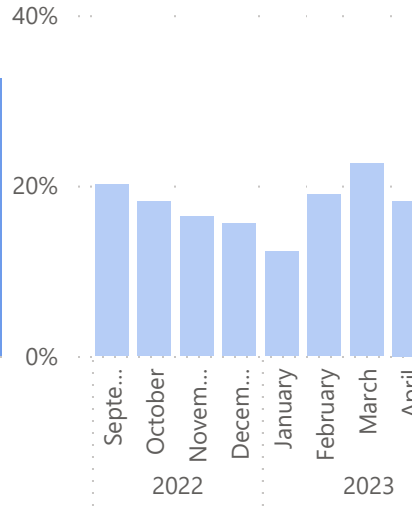
# 2022 C.A.R. Monthly Member Sentiment Report



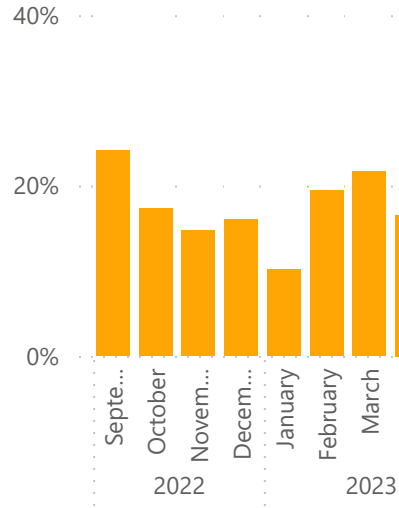
Did you do any listing appointments this week? - Yes



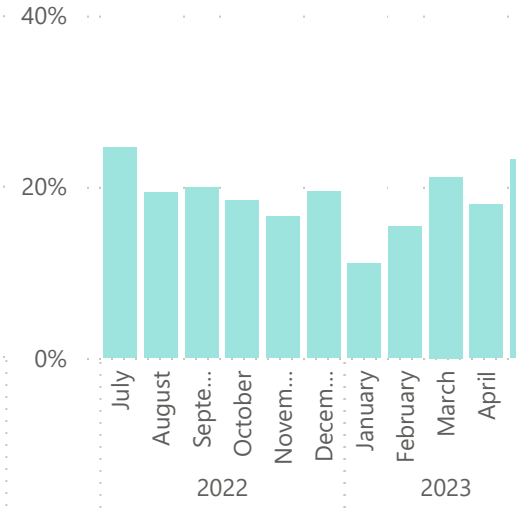
Did you list a property this week? - Yes



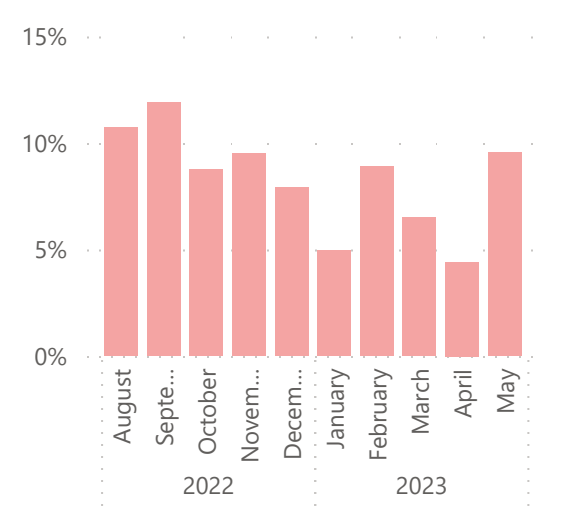
Did you enter escrow this week? - Yes



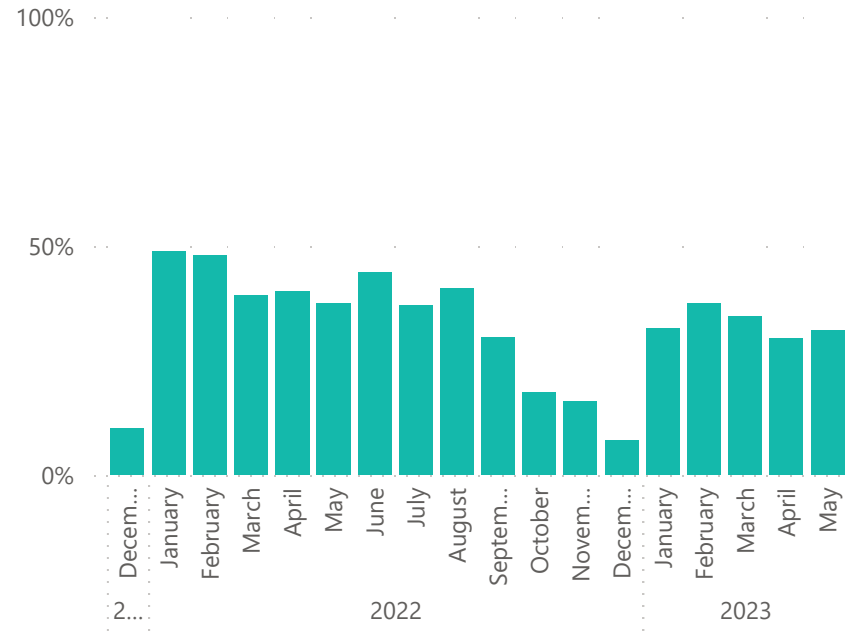
Have you had a transaction close this week? - Yes



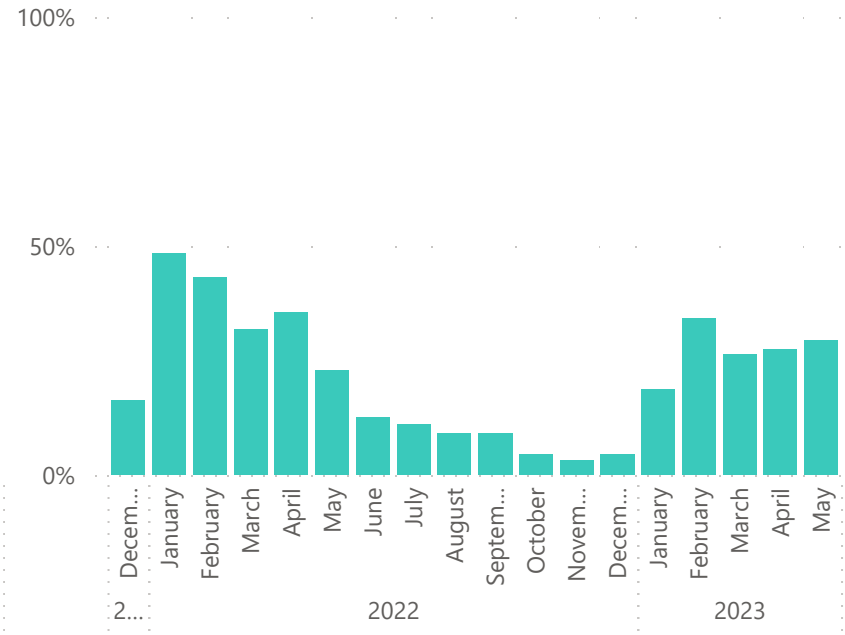
Have you had a transaction fall out of escrow this week? - Yes



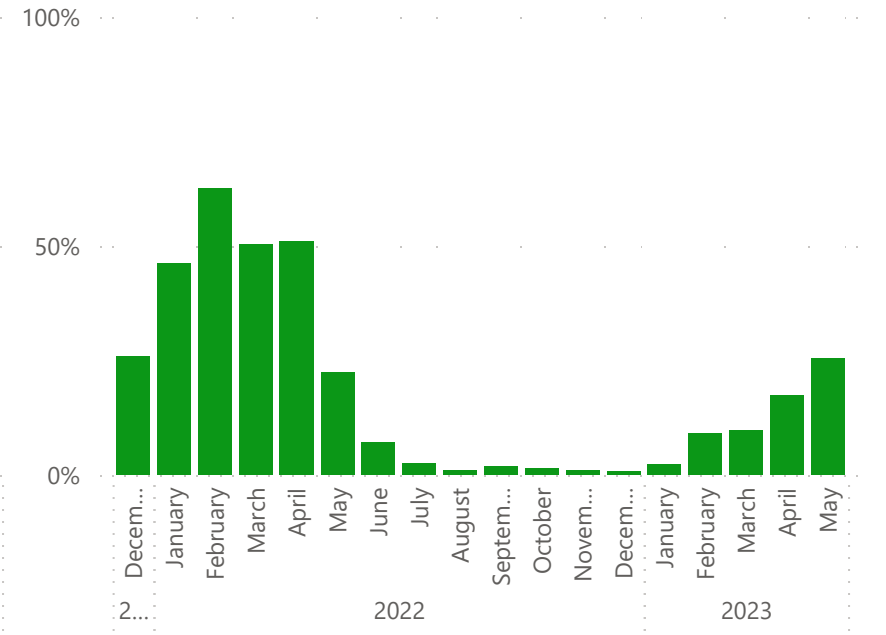
Do you think next week listings will go: Up



Do you think next week sales will go: Up



Do you think next week prices will go: Up

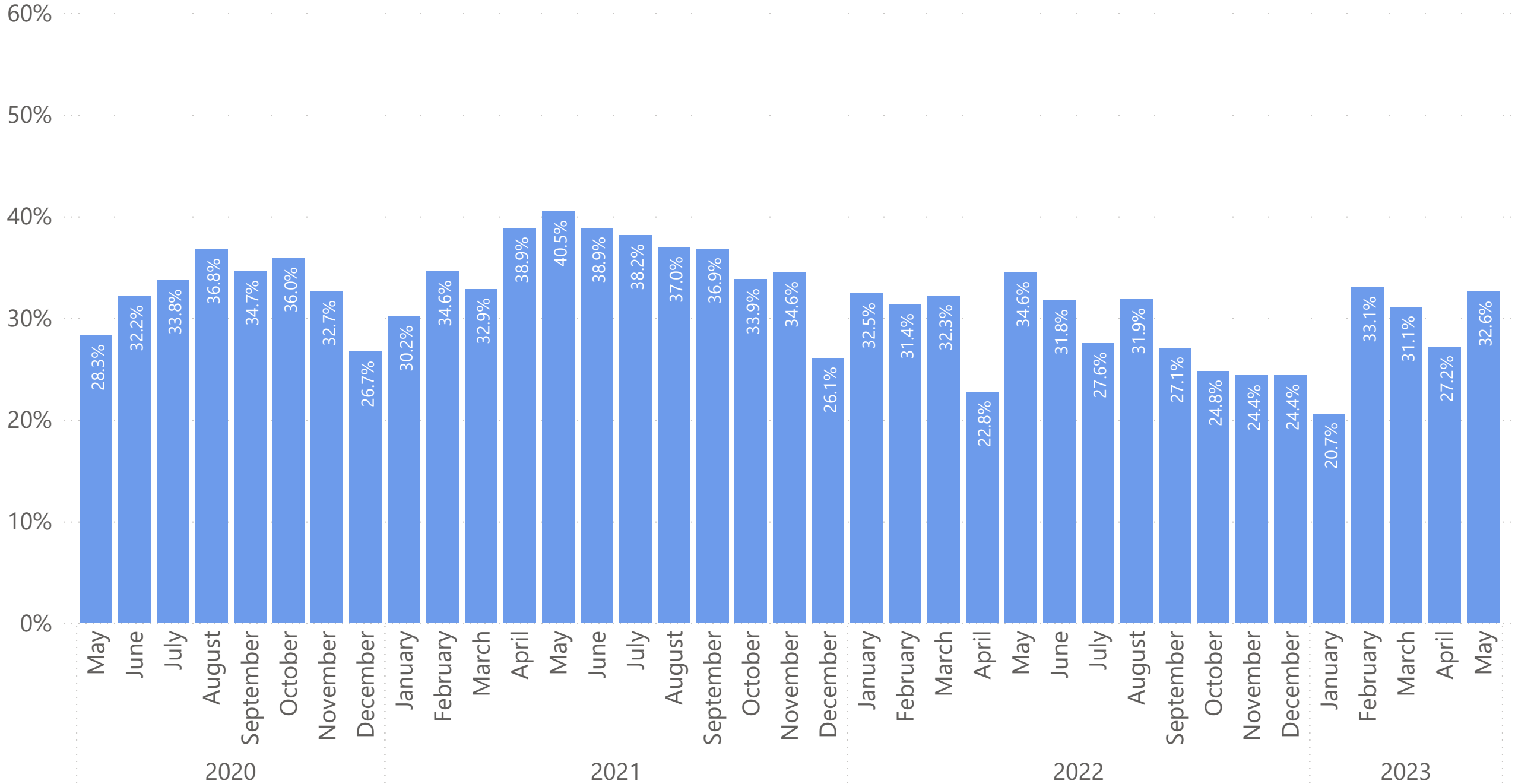




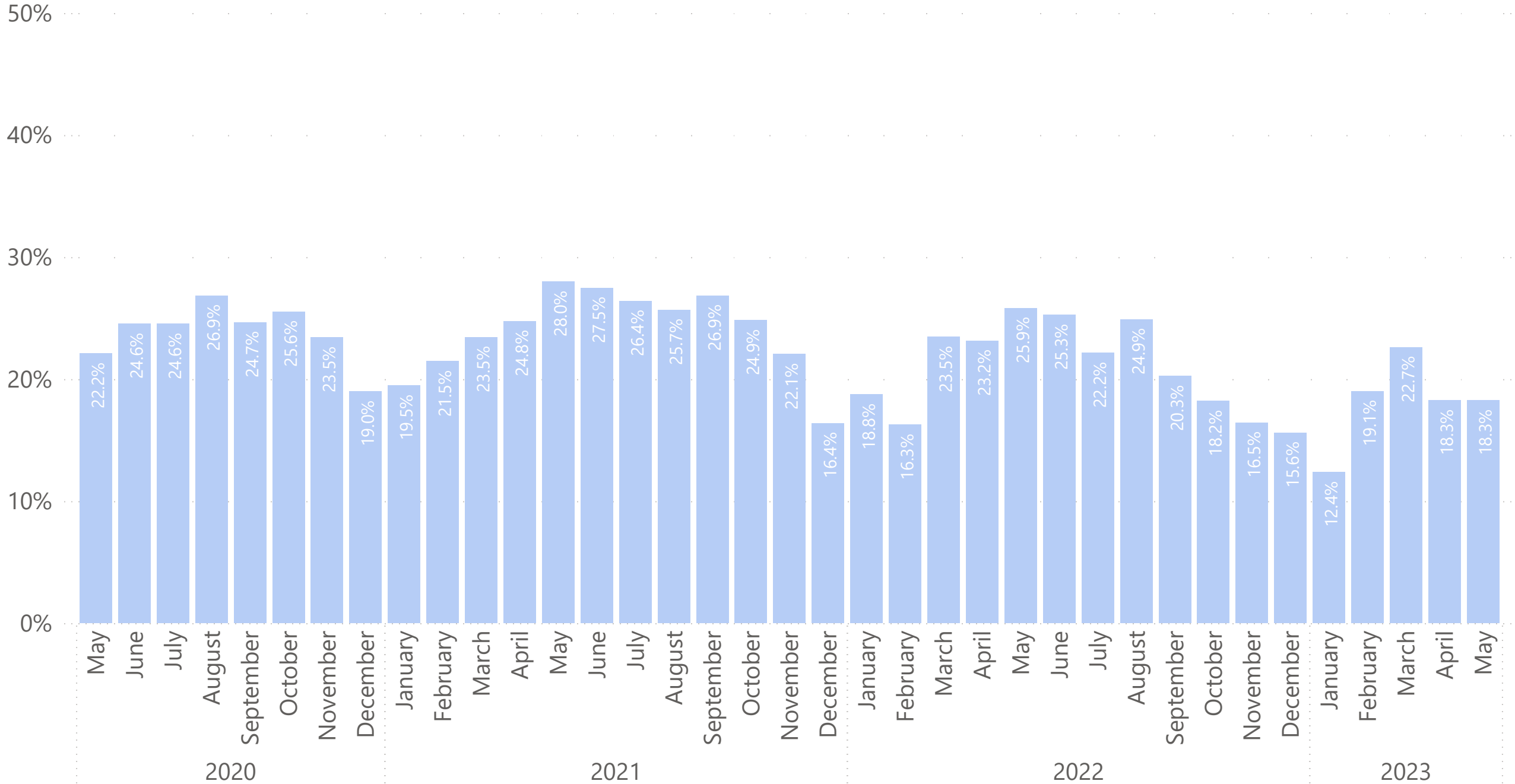
**REALTOR®**  
**Market Activity**



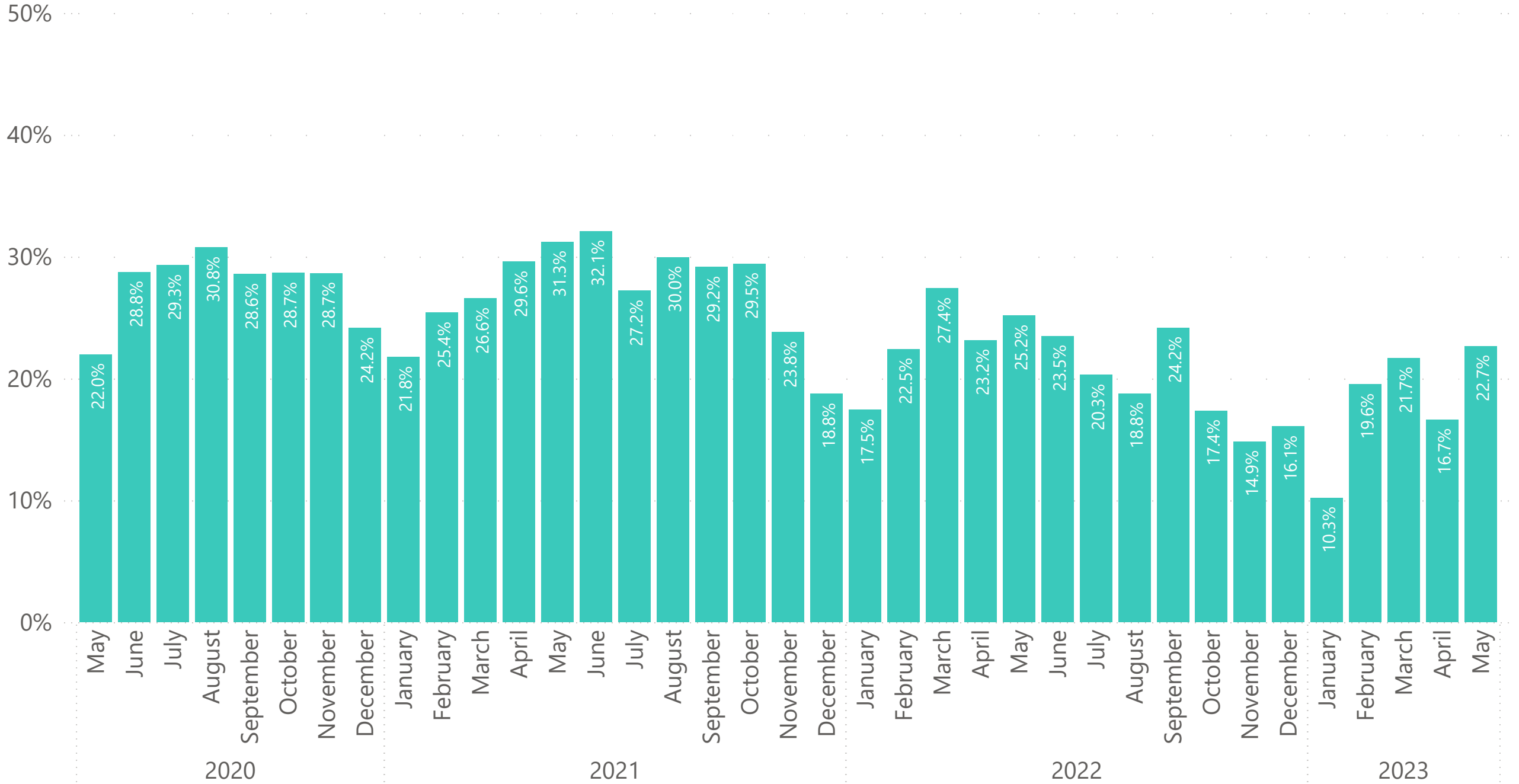
# Did you do any listing appointments this week? - Yes



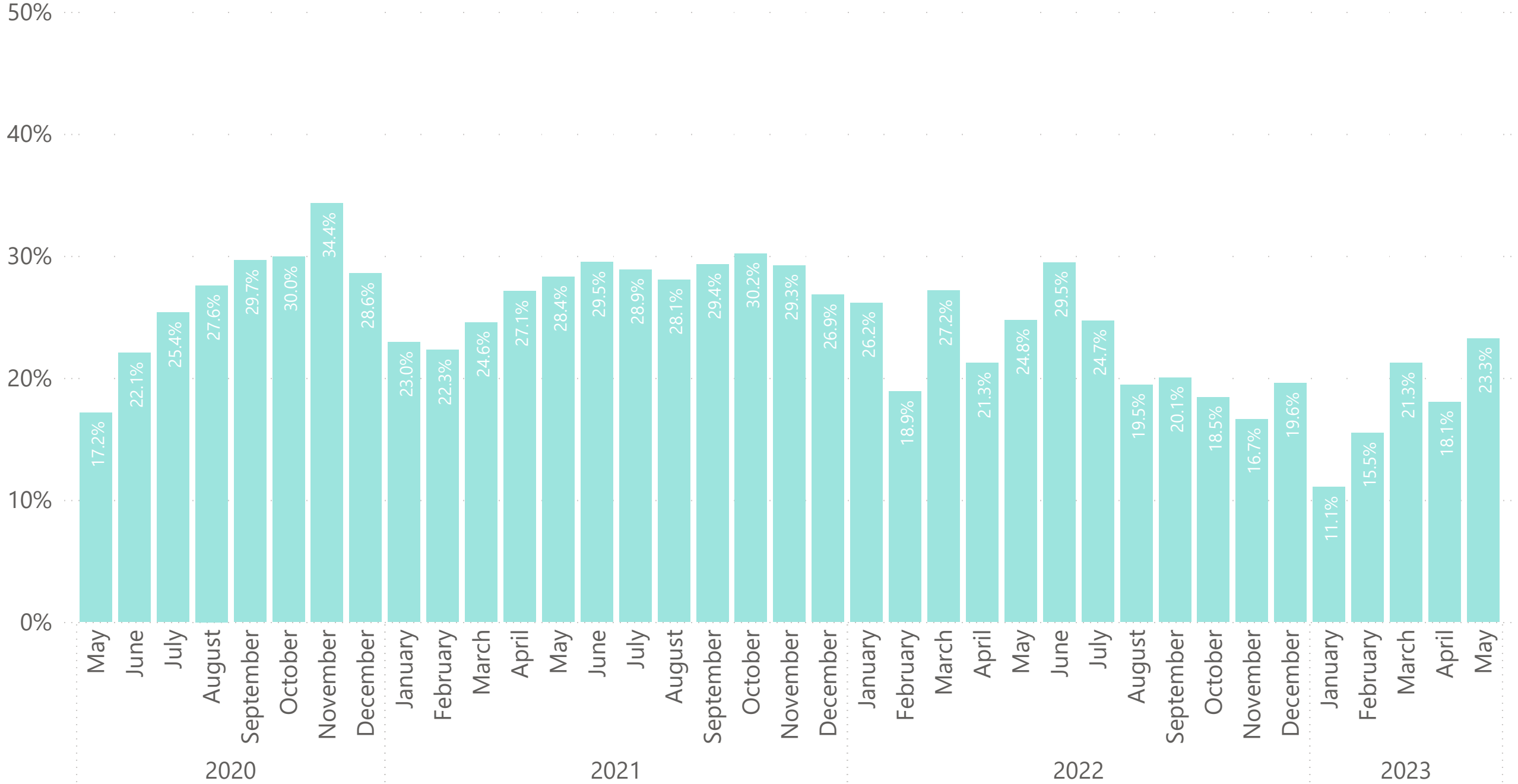
# Did you list a property this week? - Yes



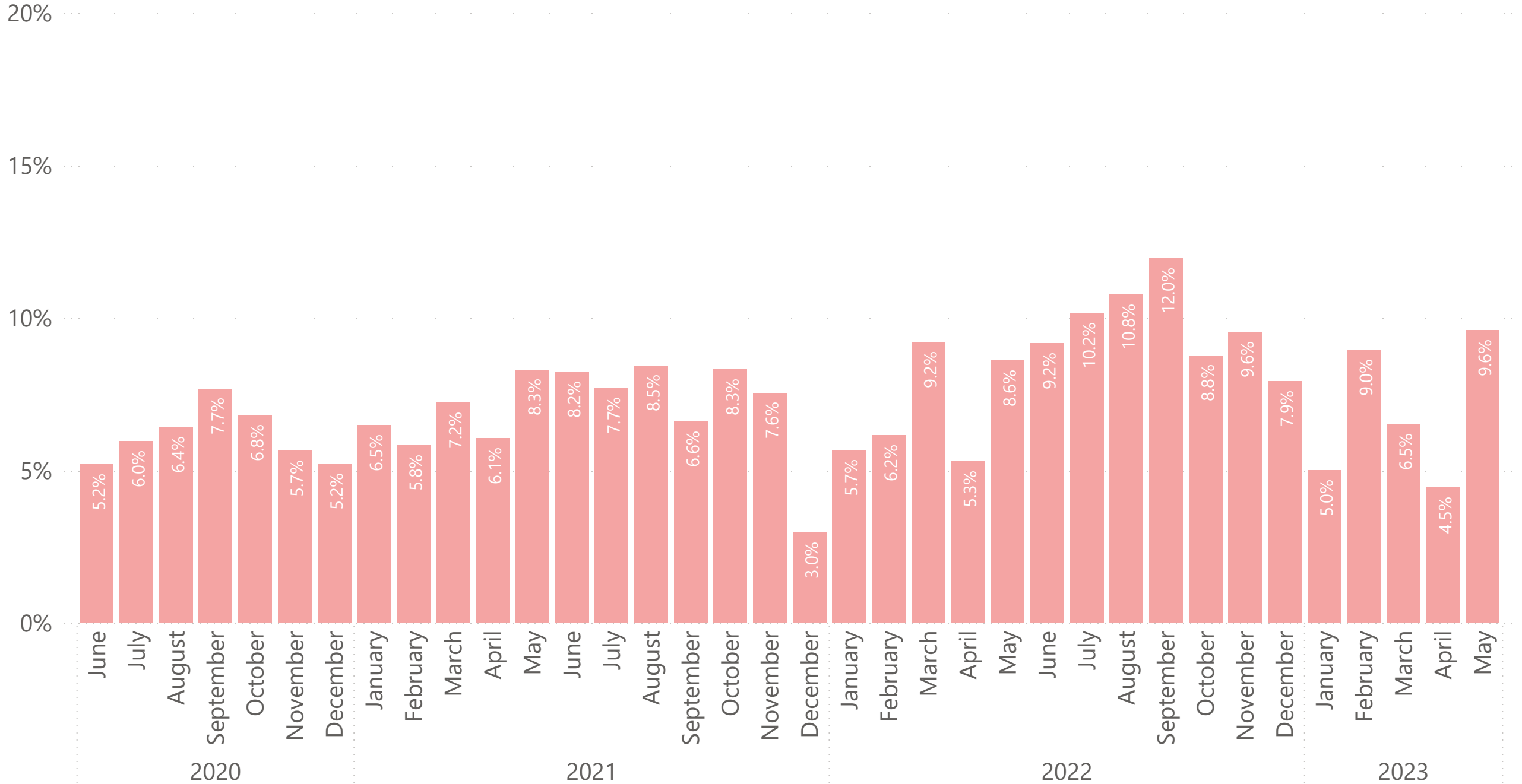
# Did you enter escrow this week? - Yes



# Have you had a transaction close this week? - Yes



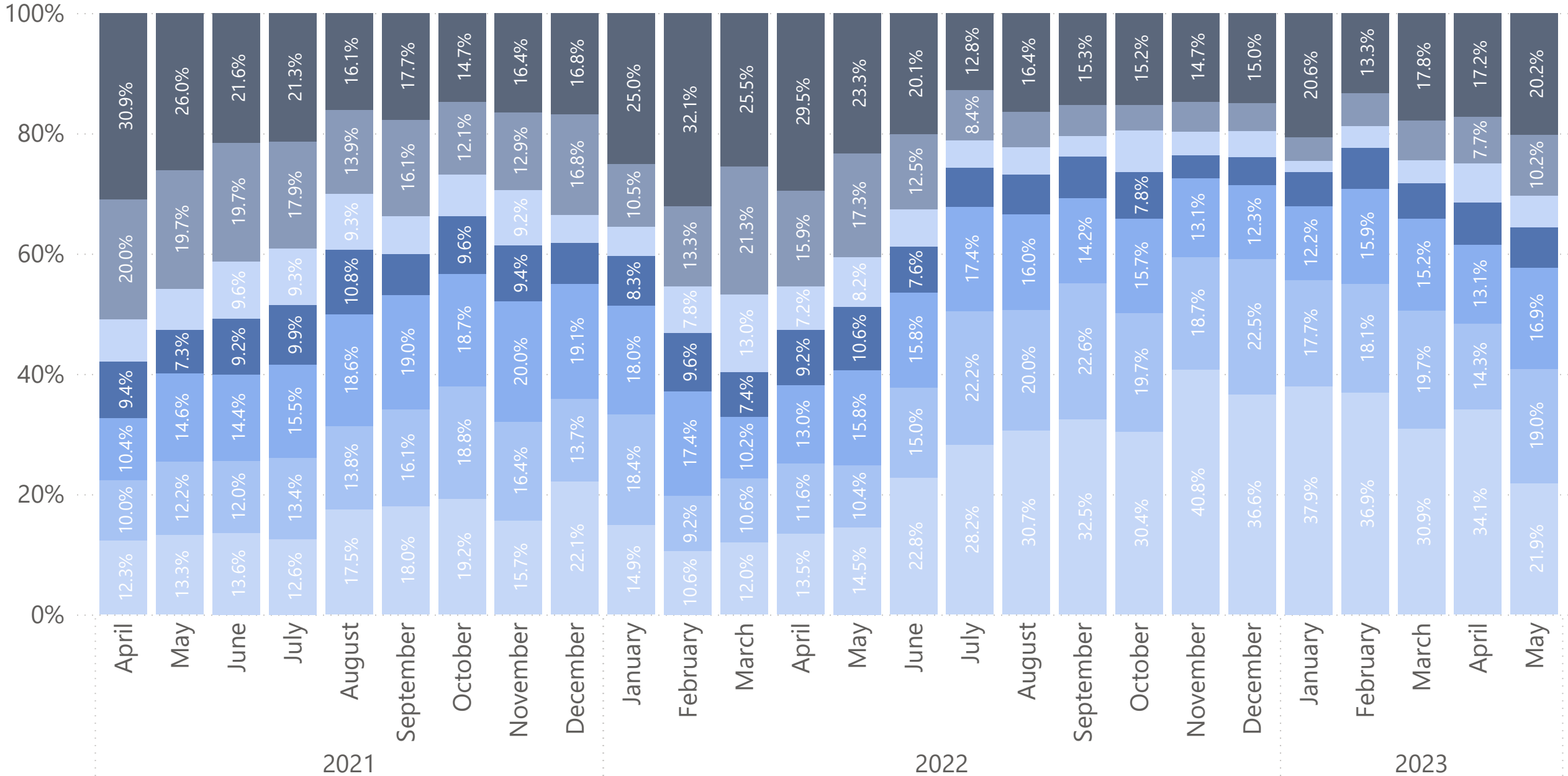
# Have you had a transaction fall out of escrow this week? - Yes





# On your last closed transaction, how many offers were made on the property?

● 1 ● 2 ● 3 ● 4 ● 5 ● 6-10 ● Eleven+

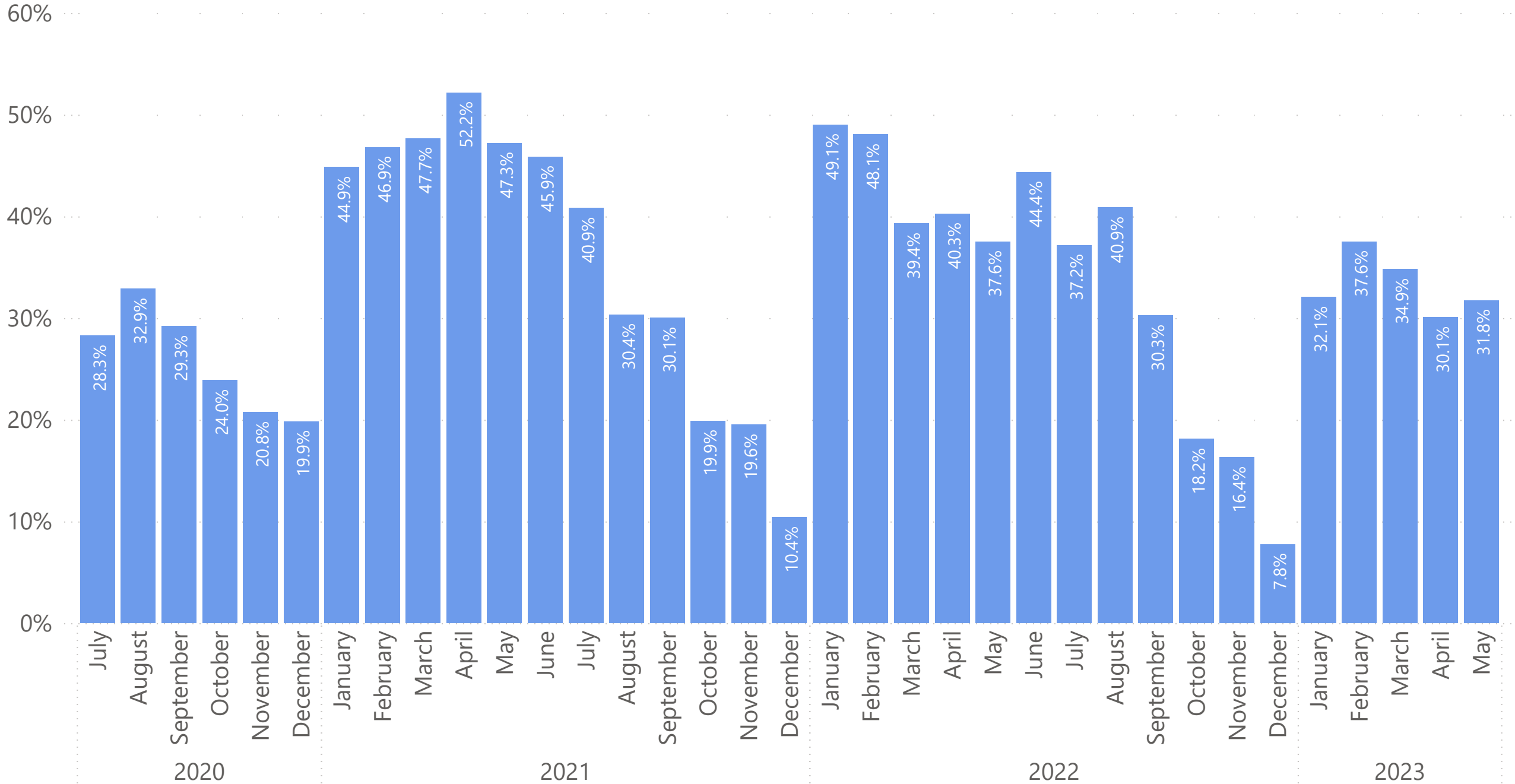




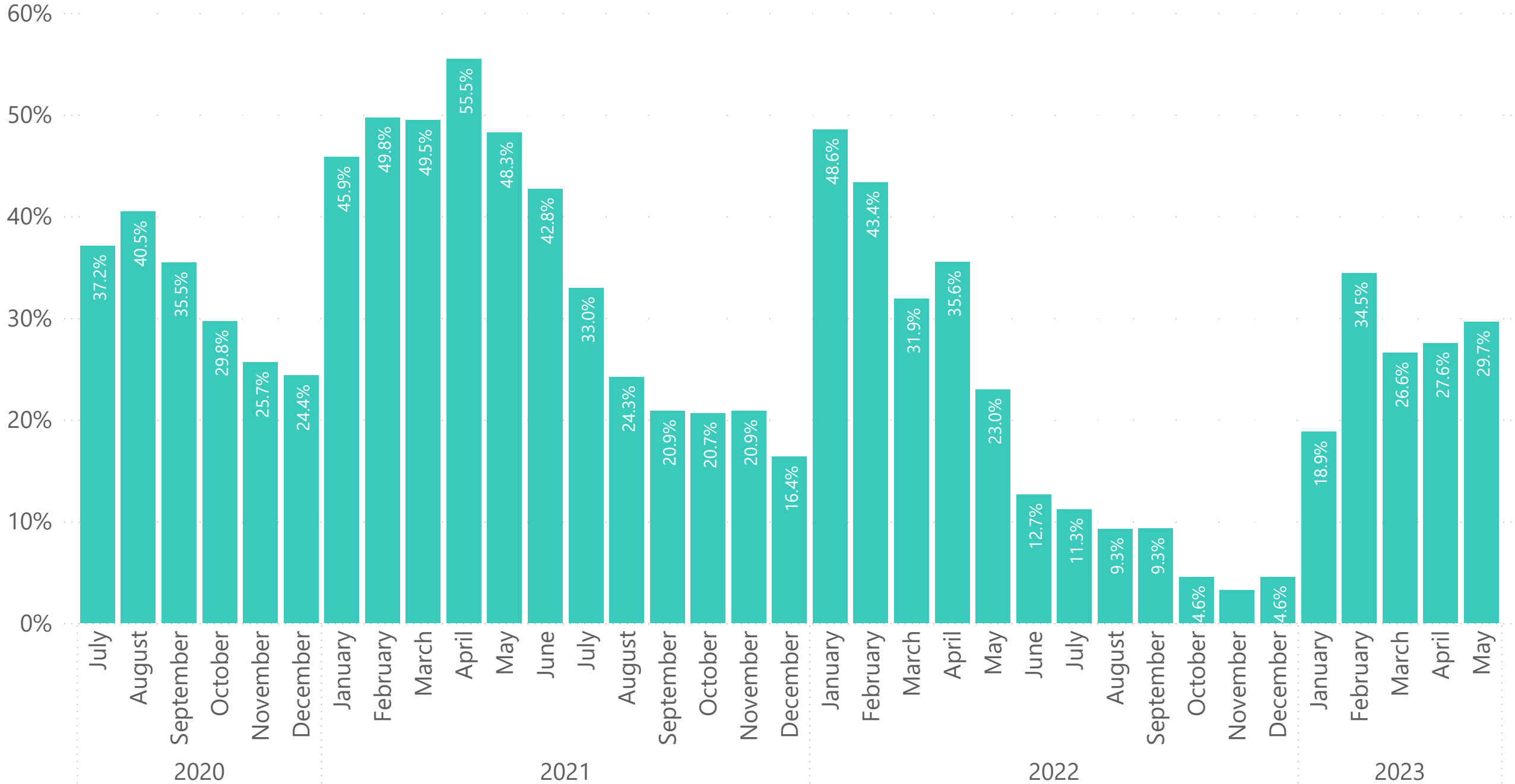
**REALTOR®**  
**Expectations**



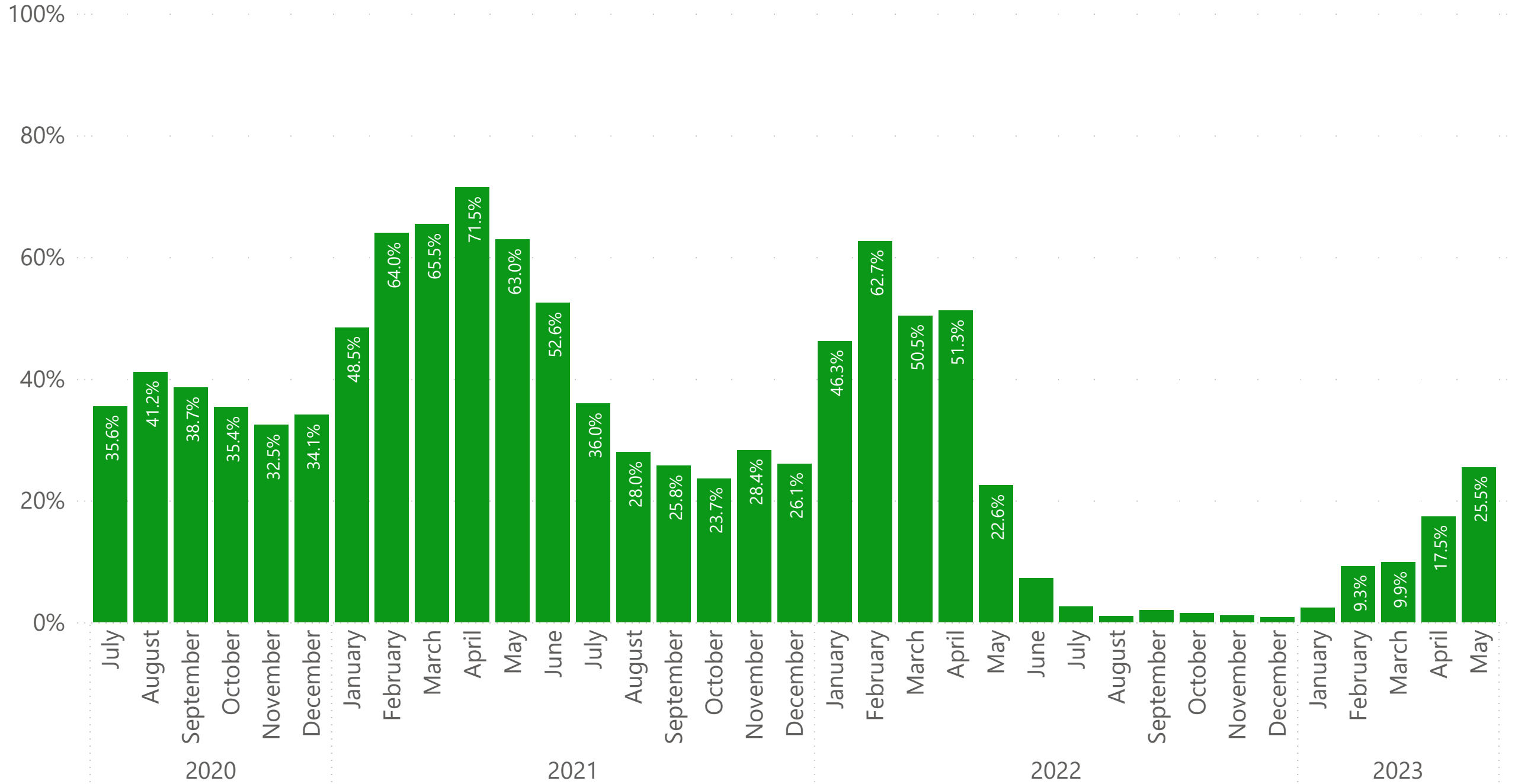
# Do you think next week listings will go: Up



# Do you think next week sales will go: Up



# Do you think next week prices will go: Up

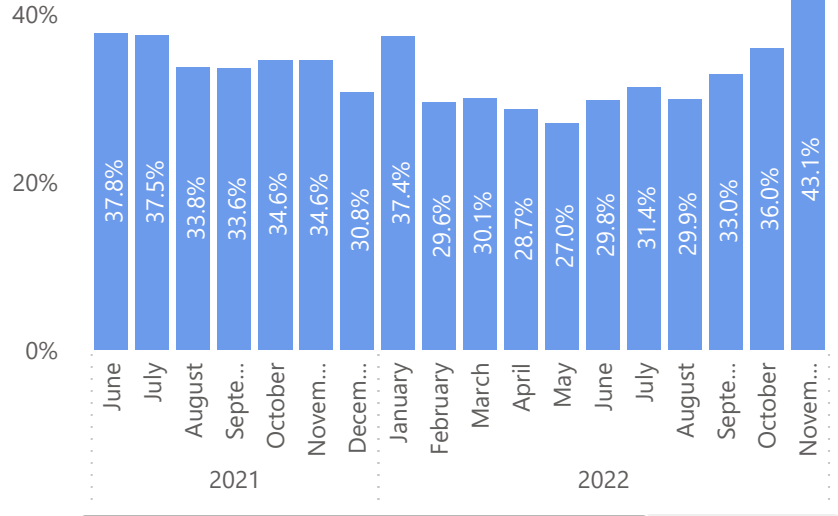




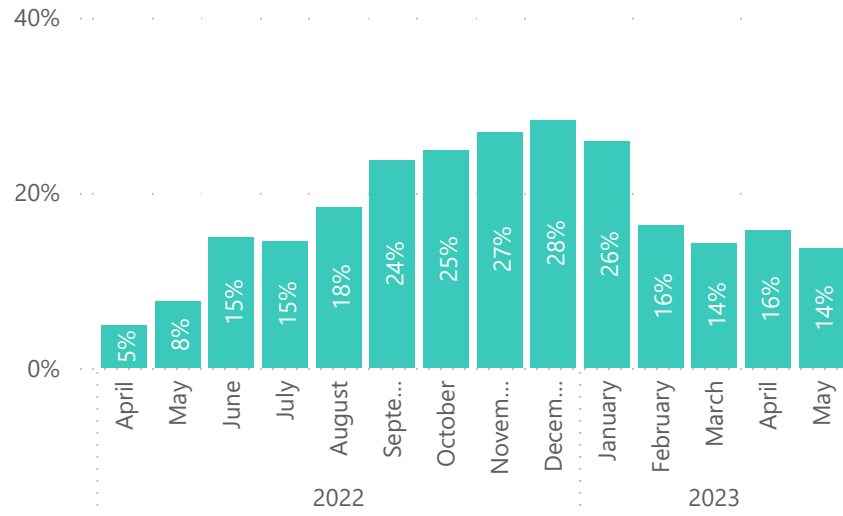
# About Sellers



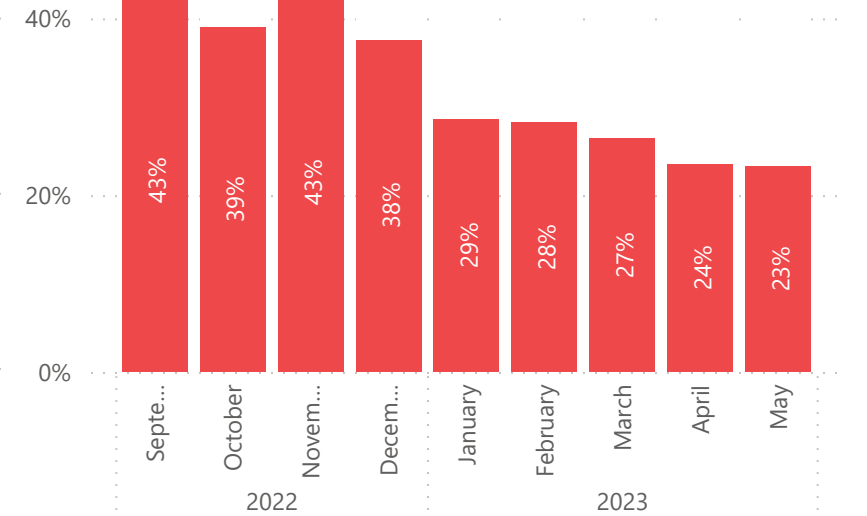
### Have you had any clients holding back from selling this week? - Yes



### Have you seen any sellers remove their home from the market completely this week? - Yes

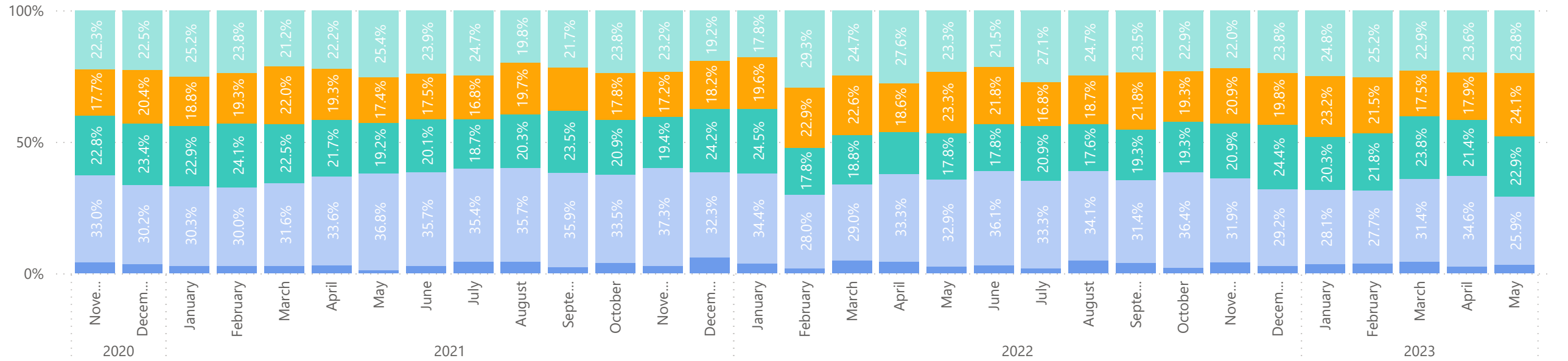


### Have any of your home sellers reduced price to attract buyers this week? - Yes

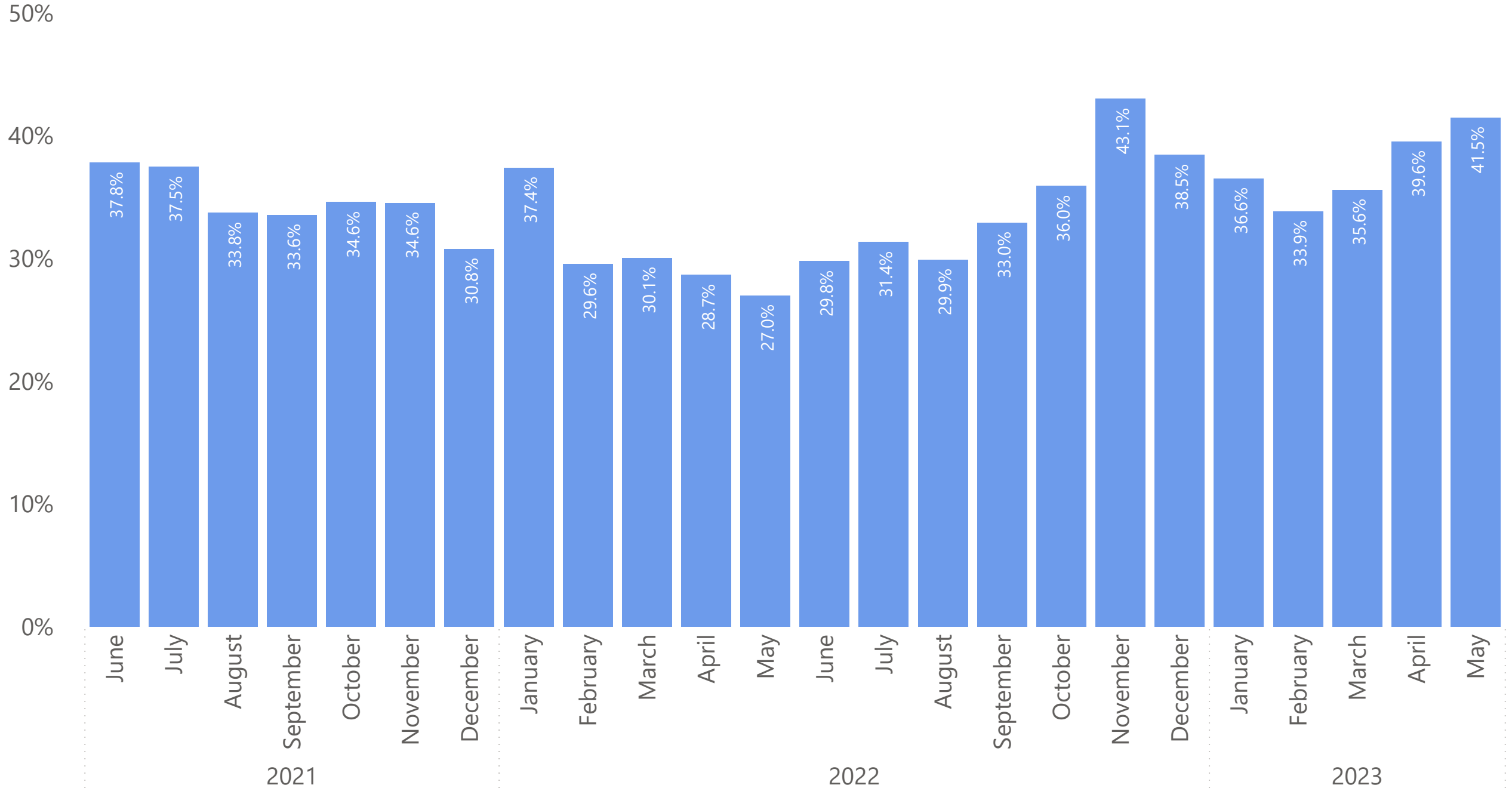


### Where is the seller's next residence located?

● In a different country 
 ● In a different state 
 ● In the same city as where they just sold 
 ● In the same county, but not the same city as where they just sold 
 ● In the same state, but not the same county as where they just sold

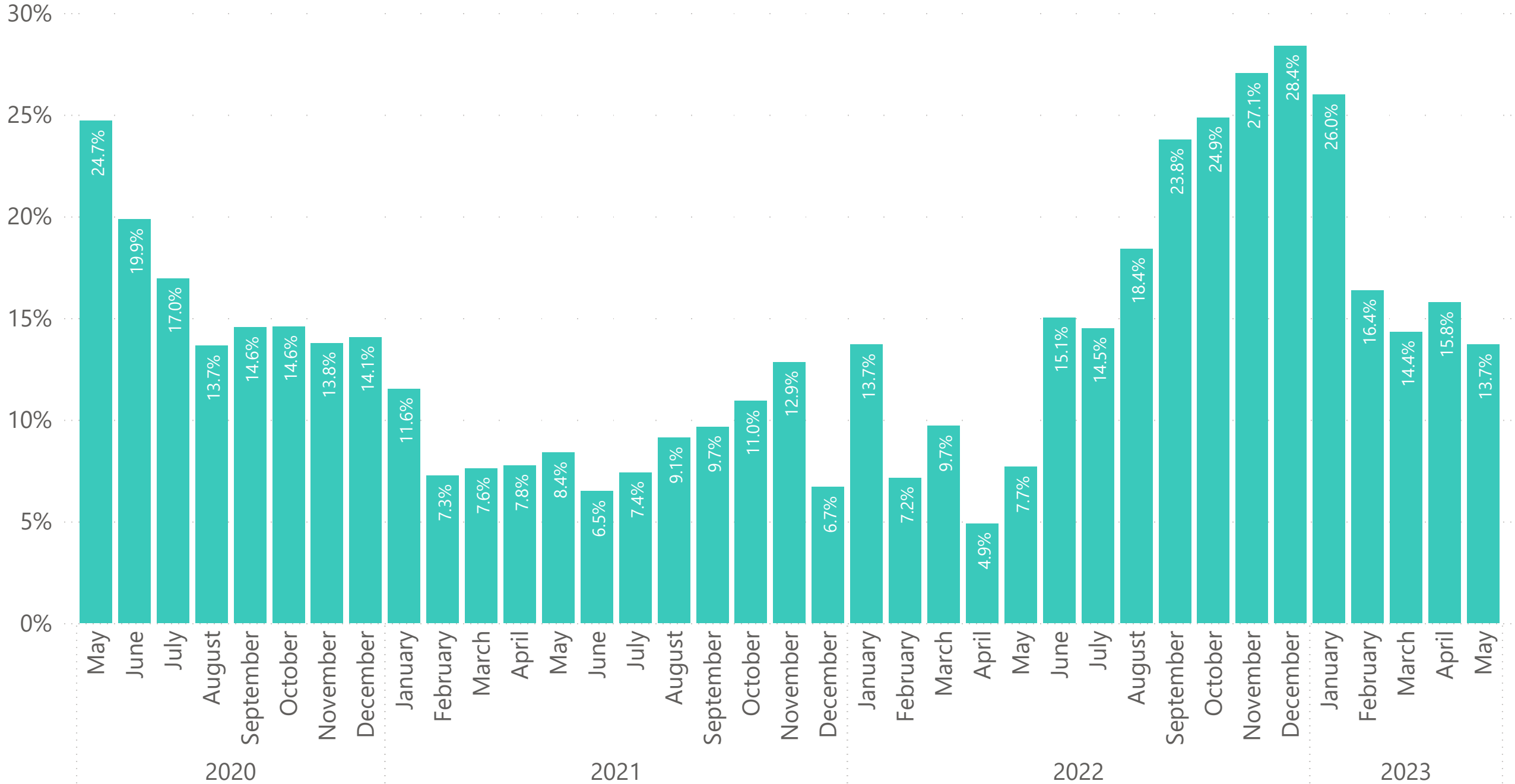


# Have you had any clients holding back from selling this week? - Yes

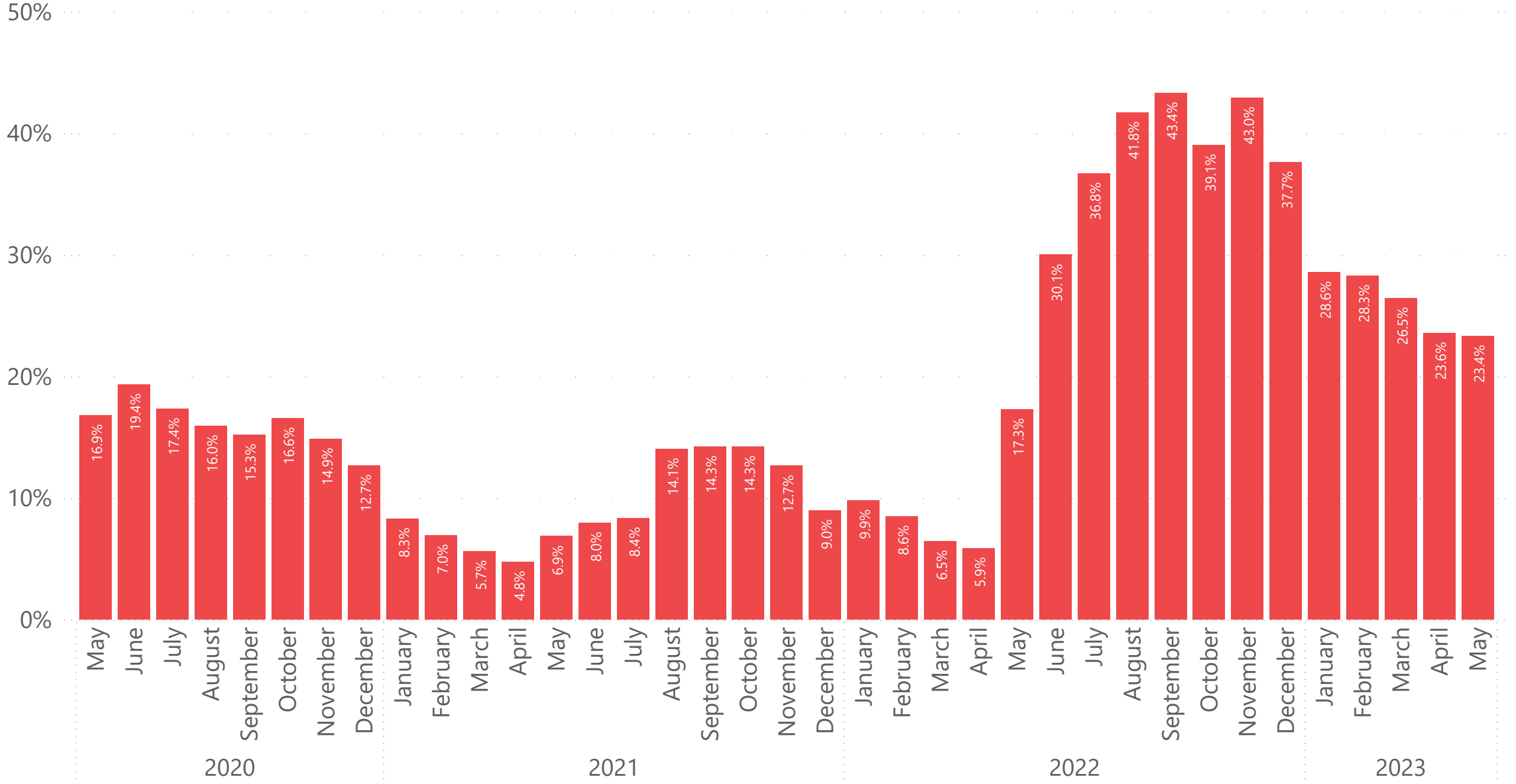




# Have you seen any sellers remove their home from the market completely this week? - Yes

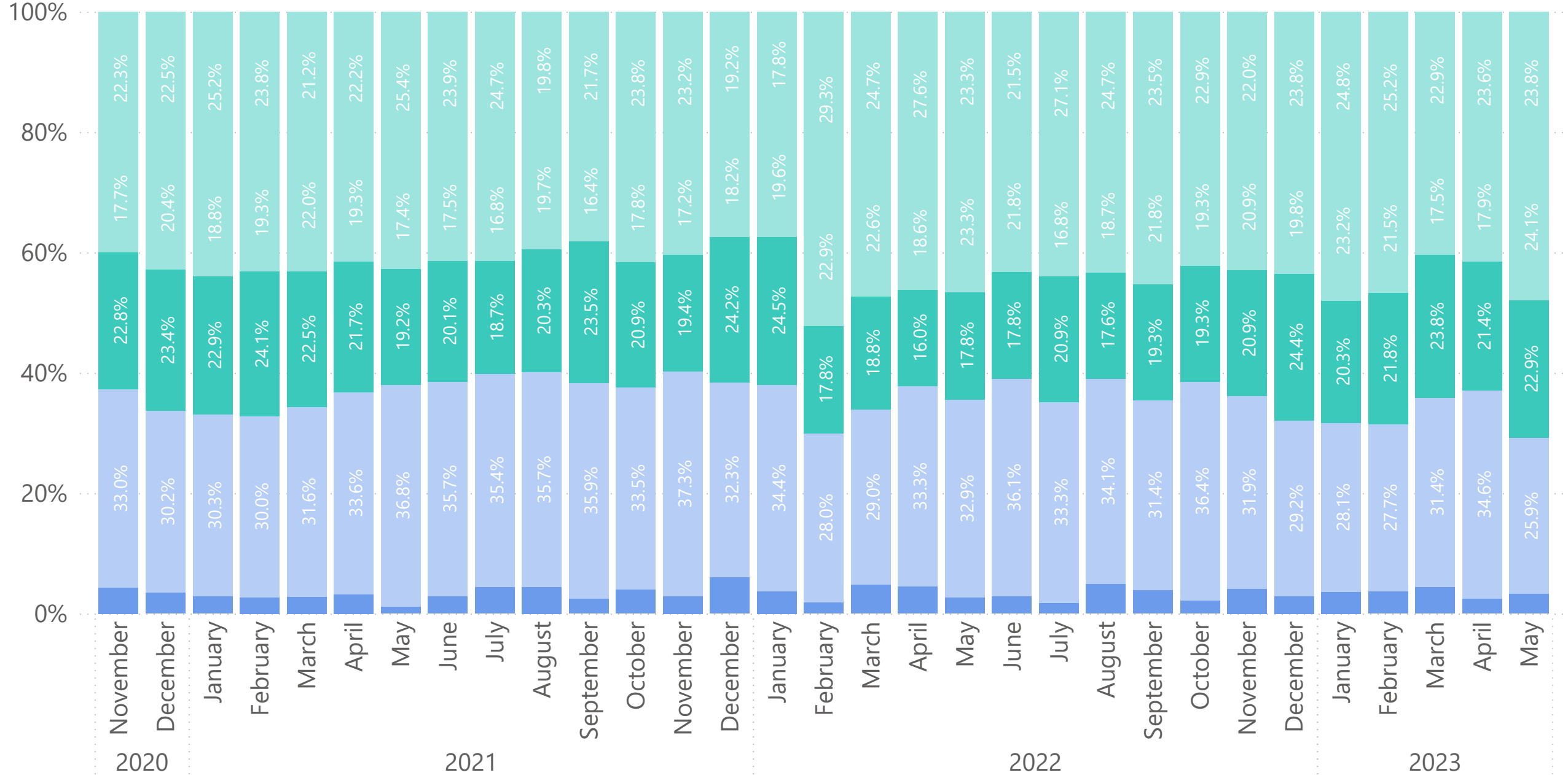


# Have any of your home sellers reduced price to attract buyers this week? - Yes



# Where is the seller's next residence located?

● In a different country 
 ● In a different state 
 ● In the same city as where they just sold 
 ● In the same county, but not the same city as where they just sold 
 ● In the same state, but not the same c...

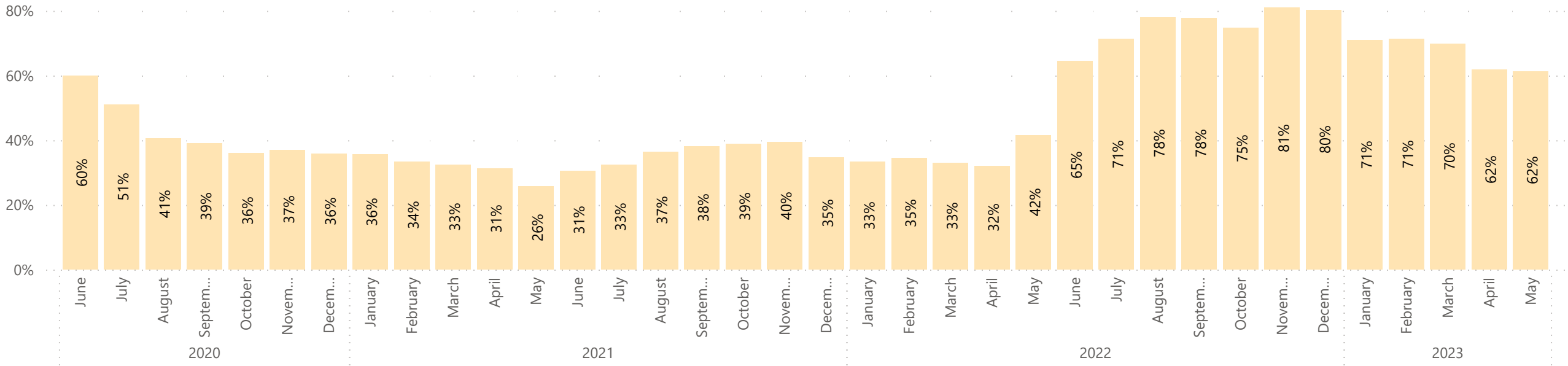




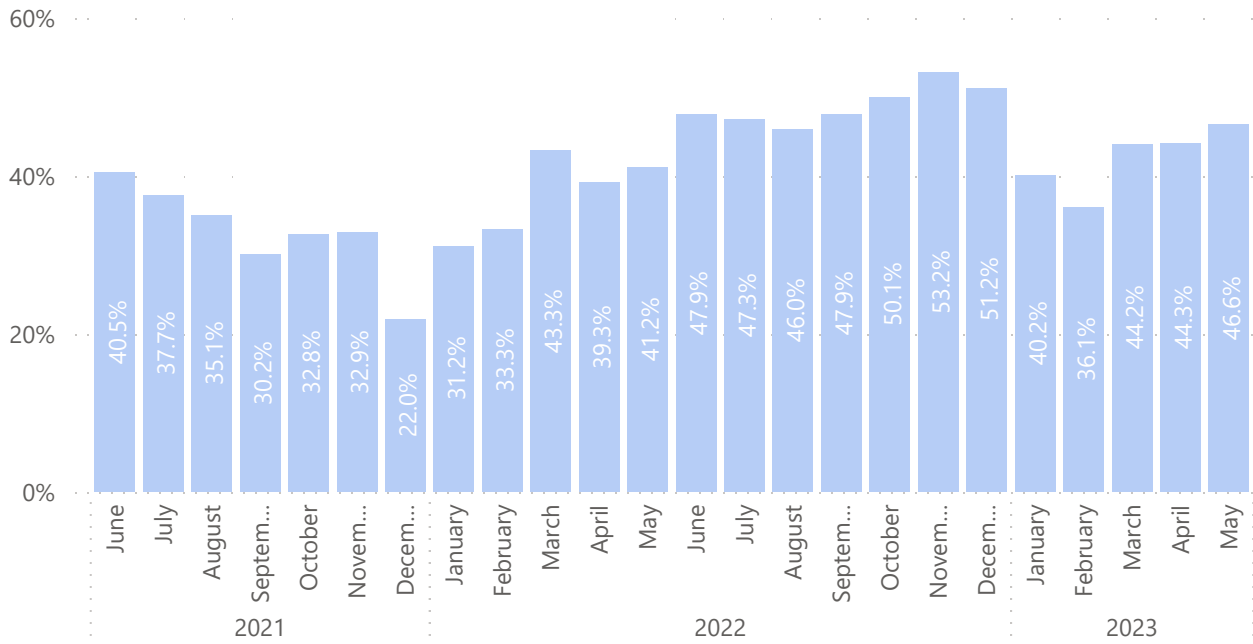
# About Buyers



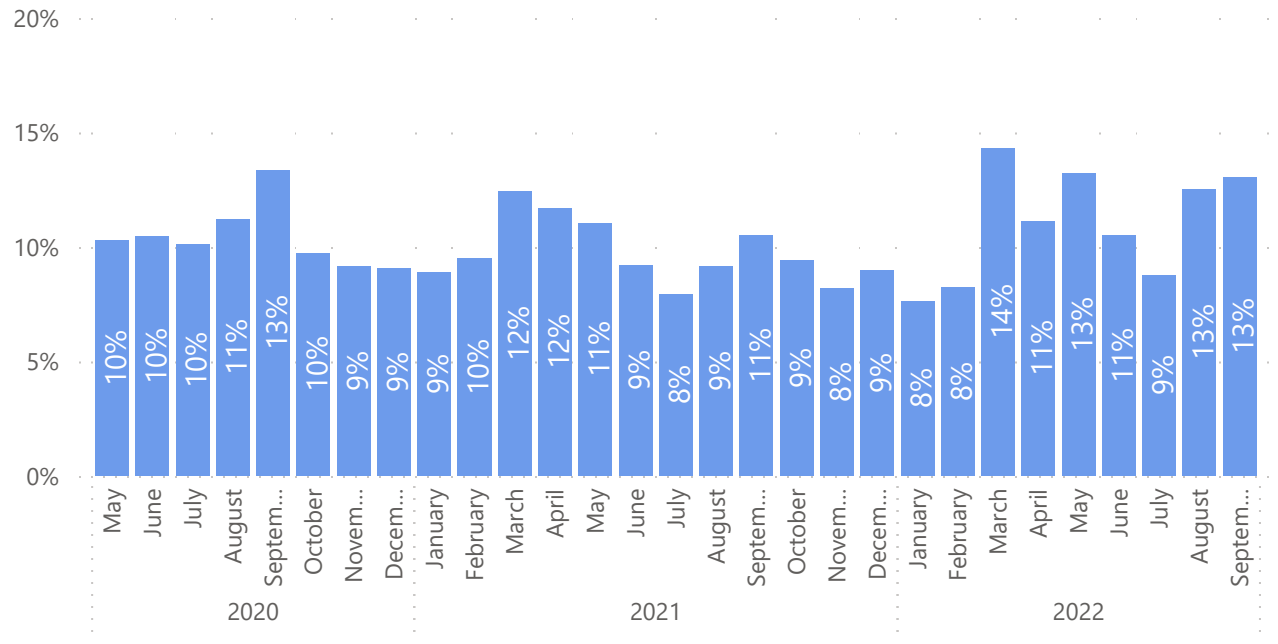
## Were home buyers you interacted with this week expecting lower prices? - Yes



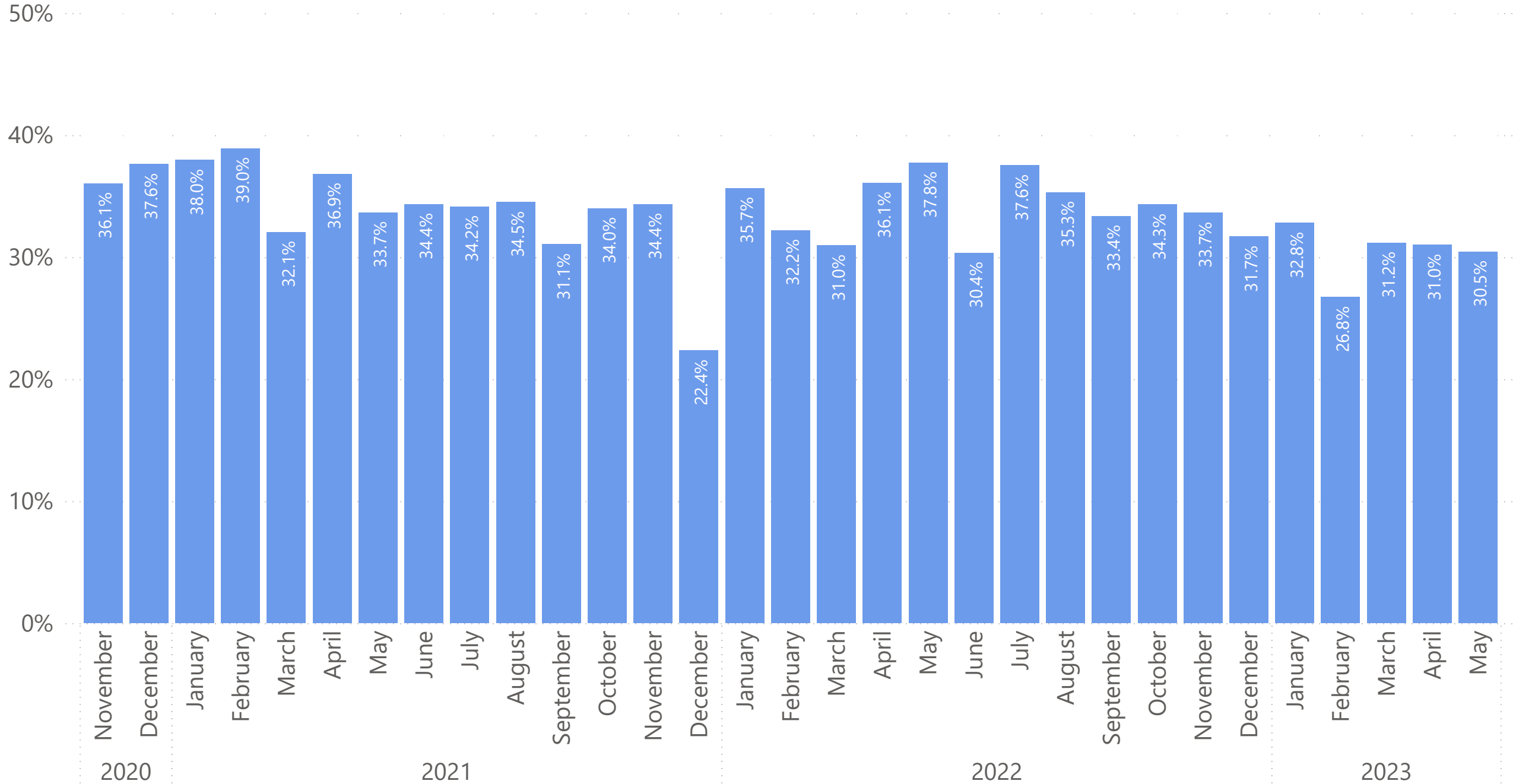
## Have you had any buyers put their home search on hold this week? - Yes



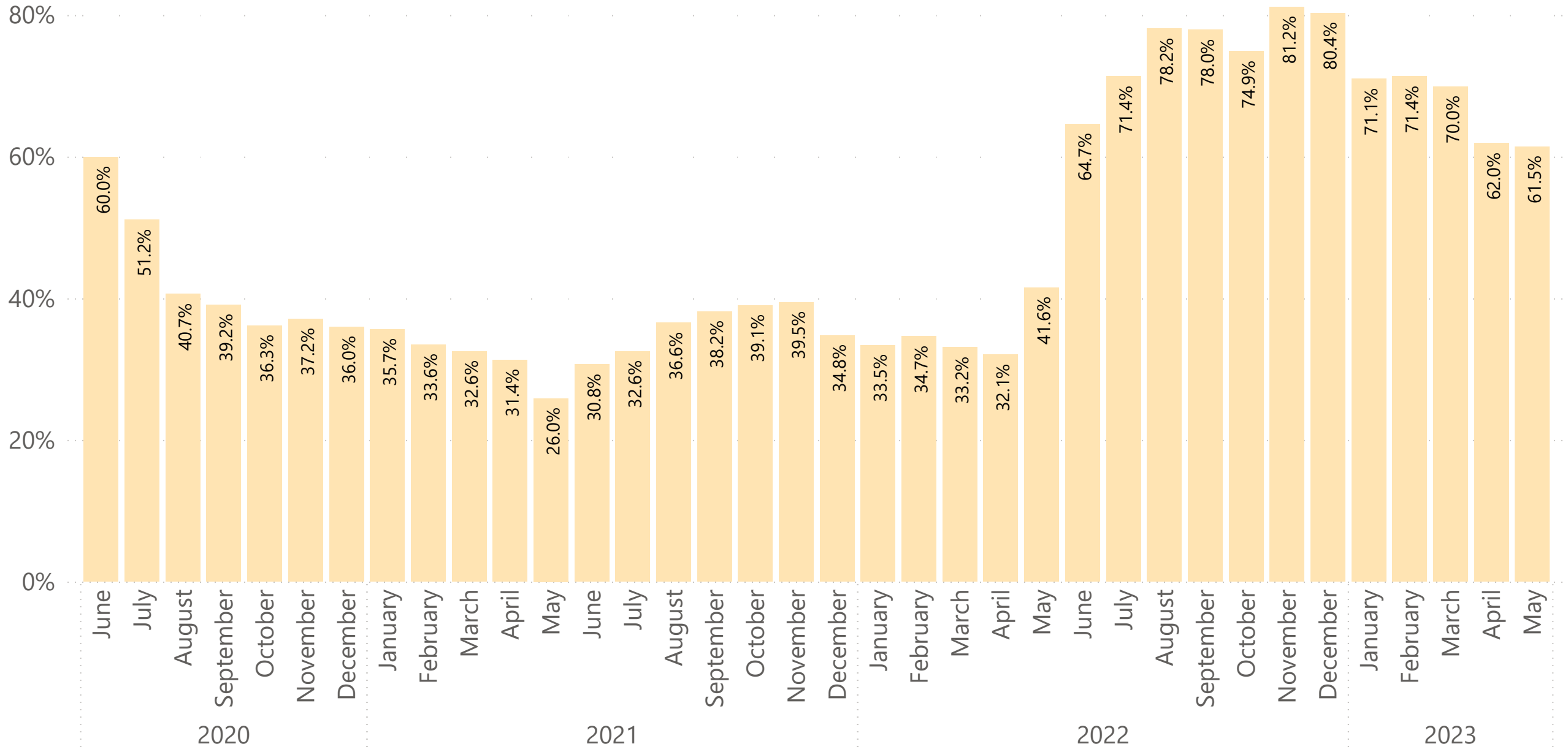
## Have you had any buyers withdraw an offer this week? - Yes



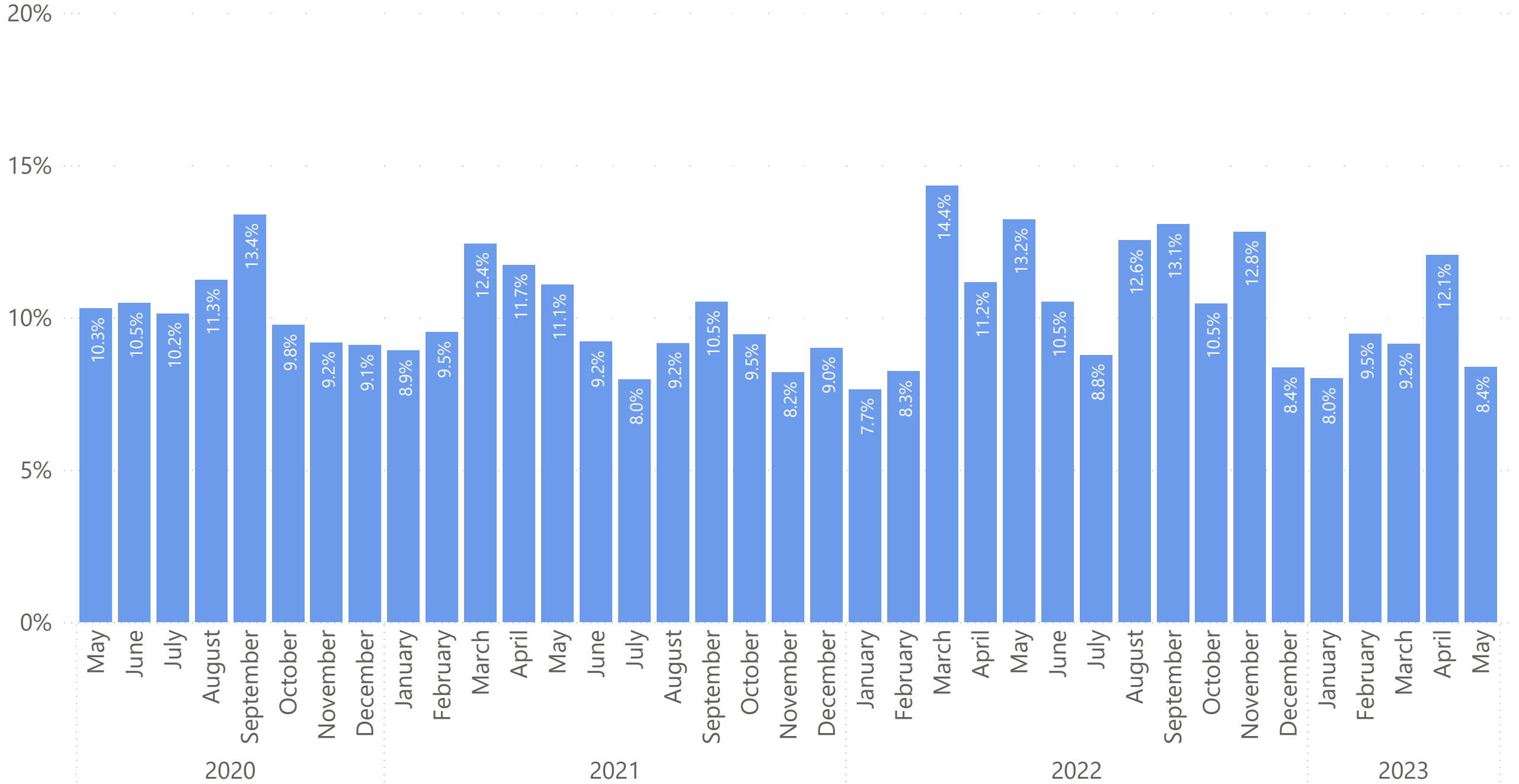
# Was the buyer in your last closed transaction a first-time buyer? - Yes



# Were home buyers you interacted with this week expecting lower prices? - Yes



# Have you had any buyers withdraw an offer this week? - Yes





# What was the intended/actual use of the property in your last closed transaction?

● Investment property ● Primary residence ● Vacation home

